

Safety Telematics One-Pager

This one-pager summarizes key safety telematics insights from CoServ Gas and Hope Utilities, combining operational challenges, telematics priorities, success metrics, and ongoing policy improvements.

Key Challenges

- Loss of focus & complacency – The #1 cause of preventable motor vehicle accidents (MVAs) across fleets
- High-congestion territories – Motorist frustration and unpredictable behavior demand constant vigilance
- Rural animal strikes – Persistent deer collisions in service areas; utilities intentionally avoid counting as preventable to discourage dangerous swerves

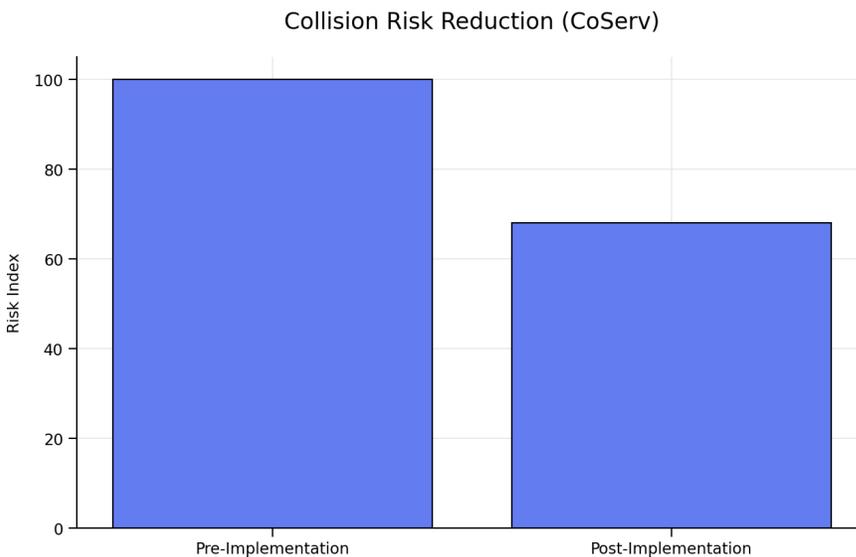
Telematics Priorities

Utilities focus on actionable, high-impact behaviors:

1. Speeding violations – Primary metric at Hope Utilities
2. Harsh acceleration & braking – Ranked #2 at Hope; also top priority at
3. Following distance – Critical in congested urban/suburban routes ()

Program Success Metrics

- 32% reduction in collision risk since Samsara implementation (CoServ)
- 37 out of 73 drivers maintaining a perfect safety score (CoServ)
- All drivers above minimum 85 score threshold (CoServ)





Policy & Training Updates

Minimum driver safety score of 85 (audited quarterly) with progressive discipline, including loss of take-home vehicle privileges

- New Safe Driver Manual language incorporating telematics-based offenses
- Integrated platforms: KPA for CBTs, pre-/post-trip inspections, MVA reporting, and records retention

Result: Accountability is now objective, consistent, and culture-changing—proven effective within six months of implementation.